

Message Text

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C O N F I D E N T I A L STATE 030047 TOSEC 030005

NODIS

FROM ROBINSON

E.O. 11652: GDS

TAGS: ENRG, IR

SUBJECT: IRANIAN OIL BARTER

1. HUSHANG ANSARY CALLED FROM NASSAU TO REPORT THAT HE HAD RECEIVED POSITIVE RESPONSE FROM TEHRAN TO THE IDEA WE DISCUSSED IN NEW YORK TUESDAY OF PRIVATE BARTER ALTERNATIVES TO A GOVERNMENT-TO-GOVERNMENT OIL DEAL. GENERAL TOUFANIAN MOMENTARILY WILL SEND MESSAGES TO CHAIRMEN OF GENERAL DYNAMICS, LITTON, BOEING, AND POSSIBLY OTHER MANUFACTURERS OF MAJOR MILITARY EQUIPMENT BEING PROCURED THROUGH FMS BY IRAN. TOUFANIAN WILL INVITE THESE COMPANIES TO EARLY MEETING IN TEHRAN TO WORK OUT OIL SALE ARRANGEMENTS.

2. I HAVE ALERTED DEFENSE DEPARTMENT AND NEA TO GIVE POSITIVE COMMENTS TO COMPANIES WHICH UNDOUBTEDLY WILL INQUIRE BEFORE RESPONDING TO TOUFANIAN.

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3. ANSARY ALSO SEES POSSIBILITY OF SIMILAR ARRANGEMENT

WITH US MANUFACTURER OF NUCLEAR POWER PLANTS WHEN OUR
NUCLEAR AGREEMENT PERMITS.

4. ANSARY PLANS TO TELEPHONE YOU IN BOSTON SATURDAY AND
PROPOSE THAT HE INTERRUPT NASSAU VACATION AND COME TO US
WHENEVER YOU CAN SEE HIM. SISCO

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Message Attributes

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